

UNITEDSTATES **SECURITIES AND EXCHANGE COMMISSION** Washington, D.C. 20549

OMB APPROVAL

3235-0123 OMB Number: April 30, 2013 Expires:

Estimated average burden hours per response..... 12.00

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FEB 282012

SECURITIES AND EXCHANGE COMMISSION NUAL AUDITED REPORT PART III

SEC FILE NUMBER

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the REGISTRE Seen HES Lychange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING_	01/01/11 MM/DD/YY	AND ENDING	12/31//1 MM/DD/YY	7
A. REG	ISTRANT IDENTIF	CATION		
NAME OF BROKER-DEALER: WellS For	ugo Funds Dìshil	putor, LLC	OFFICIAL USE C	NLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O.	Box No.)	FIRM I.D. NO).
525 Market Stocket,	9th Floor			
	(No. and Street)			
Syn Francisco	CA	9	4105	
(City)	(State)	(Zip Code)	
NAME AND TELEPHONE NUMBER OF PE	RSON TO CONTACT IN	REGARD TO THIS REI		
			(Area Code - Telephone)	Number)
B. ACCO	OUNTANT IDENTIF	ICATION		
INDEPENDENT PUBLIC ACCOUNTANT w	hose opinion is contained	in this Report*		
KPMG				
	(Name – if individual, state lass	i, first, middle name)		
90 South Seventh St.	Minneapolis (City)	MN	55402-39	700
(Address)	(City)	(State)	(Zip Cod	le)
CHECK ONE:				
Certified Public Accountant				
☐ Public Accountant				
☐ Accountant not resident in Unit	ed States or any of its pos	ssessions.		
	FOR OFFICIAL USE	ONLY		

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

i, Erdem Cimen	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial statem	
Wells Fargo Funds D'Istributor, LLC	, as
of <u>Pecember 31</u> , 20	are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal of	
classified solely as that of a customer, except as follows:	
•	
	^ ^
	Signature
	Chieffinancial Officer & Treasurer - Wells Fargo Funds Distributor, LLC Title
	Wells Fargo Funds Distributor, LLC
	THE
- Pls. see ATTACHED - Notary Public	
Notary Public	
This report ** contains (check all applicable boxes):	
(a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
 (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or P 	artners' or Sole Proprietors' Capital
(f) Statement of Changes in Liabilities Subordinated to	
(g) Computation of Net Capital.	
☐ (h) Computation for Determination of Reserve Require	
(i) Information Relating to the Possession or Control l	
	of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserve Rec	
☐ (k) A Reconciliation between the audited and unaudite	d Statements of Financial Condition with respect to methods of
(1) An Oath or Affirmation.	
(i) An oddin of Affiliation. (m) A copy of the SIPC Supplemental Report.	
	to exist or found to have existed since the date of the previous audit.
**For conditions of confidential treatment of certain portion	ons of this filing, see section 240.17a-5(e)(3).





Statement of Financial Condition

December 31, 2011

[With Report of Independent Registered Public Accounting Firm Thereon]

ACKNOWLEDGMENT

State of California County of San Francisc		
On 22nd February, 2012	before me,Juliet V. S	
	(insert n	ame and title of the officer)
personally appeared A. Erd	em Cimen	
	of satisfactory evidence to be	that ha laba libay ayaay tad tha aama in
his/h rer/their- authorized capacity person(s), or the entity upon beh	ent and acknowledged to me (ies), and that by his/ her/the half of which the person(s) a	that he/she/they executed the same in signature(s) on the instrument the cted, executed the instrument. State of California that the foregoing

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KPMG LLP 4200 Wells Fargo Center 90 South Seventh Street Minneapolis, MN 55402

Report of Independent Registered Public Accounting Firm

The Board of Governors and Member Wells Fargo Funds Distributor, LLC:

We have audited the accompanying statement of financial condition of Wells Fargo Funds Distributor, LLC (the Company), a wholly owned subsidiary of Wells Fargo Investment Group, Inc. whose ultimate parent is Wells Fargo & Company, as of December 31, 2011 that is filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in that statement of financial condition, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit of the statement of financial condition provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Wells Fargo Funds Distributor, LLC as of December 31, 2011, in conformity with U.S. generally accepted accounting principles.

KPM6 LLP

February 24, 2012

Statement of Financial Condition

December 31, 2011

Assets

Cash and cash equivalents Deferred sales commissions Prepaid expenses Due from affiliate 12b-1 and CDSC fee receivable Fixed asset, net of accumulated depreciation of \$4,136 Other receivables	\$	23,654,232 4,175,842 966,820 6,448,319 7,569,536 636 46,477
Total assets	\$ _	42,861,862
Liabilities and Member's Equity	_	-
Accounts payable Accrued compensation and related benefits Commissions and distribution fees payable Other accrued expenses	\$	2,832,673 9,269,803 3,636,809 645,136
Total liabilities	_	16,384,421
Commitments and contingencies (note 4)		
Member's equity		26,477,441
Total liabilities and member's equity	\$	42,861,862

See accompanying notes to statement of financial condition.

Notes to Statement of Financial Condition

December 31, 2011

(1) Organization and Nature of Operations

Wells Fargo Funds Distributor, LLC (WFFD) is a wholly owned subsidiary of Wells Fargo Investment Group, Inc. (WFIGI) whose ultimate parent is Wells Fargo & Company (WFC). WFFD is registered with the Securities and Exchange Commission (the SEC) as a broker-dealer in securities and is a member of the Financial Industry Regulatory Authority (FINRA) and Municipal Securities Review Board (MSRB). As of December 31, 2011, WFFD's primary activity is the distribution of Wells Fargo Advantage Mutual Funds and the state of Wisconsin's Section 529 portfolios (the Funds), pursuant to a service agreement with Wells Fargo Funds Management (WFFM). WFFD was chartered and seeded with \$23,501,000 by WFIGI on October 19, 2004, and commenced broker-dealer operations on April 11, 2005.

WFFD does not receive or hold customer funds or securities.

(2) Summary of Significant Accounting Policies

(a) Fair Value of Financial Instruments

In accordance with FASB Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures, WFFD categorizes its assets and liabilities that are accounted for at fair value in the statement of financial condition into a fair value hierarchy as defined by ASC 820. The fair value hierarchy is directly related to the amount of subjectivity associated with the inputs utilized to determine the fair value of these assets and liabilities. See note 7 for further information about the fair value hierarchy and WFFD's assets and liabilities that are accounted for at fair value.

(b) Cash and Cash Equivalents

Cash and cash equivalents include cash in banks and money market fund investments.

(c) Fixed Asset

The fixed asset is stated at cost less accumulated depreciation. It is depreciated using the straight-line method over the five year estimated useful life of this fixed asset.

(d) Income Taxes

WFFD is a wholly owned limited liability company and does not file its own income tax returns. Instead, the results of WFFD's operations are included in the income tax returns of its parent. WFFD does not pay income taxes to its parent, WFIGI, does not have a tax sharing agreement with its parent, and management does not have the intention of changing these facts. Thus, WFFD has many attributes of a pass-through entity and income taxes are not presented in its financial statements. As described in FASB ASC 740, *Income Taxes*, due to the lack of a tax sharing agreement, provisions associated with uncertain tax positions are not applicable.

(e) Use of Estimates

The preparation of the statement of financial condition in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the statement of financial condition. Actual results could differ from such estimates.

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Notes to Statement of Financial Condition

December 31, 2011

(3) Related-party Transactions

In the ordinary course of business, WFFD enters into material transactions with other affiliates of WFC. These transactions could be charges or reimbursements to WFFD and include costs incurred for employee benefit programs sponsored by WFC (note 6) and other operating expenses allocated by affiliates.

(4) Commitments and Contingencies

There are no pending lawsuits, claims or contingencies against WFFD as of December 31, 2011.

(5) Net Capital Requirements

WFFD is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1), and was required to maintain minimum net capital of \$1,092,295 as of December 31, 2011. At December 31, 2011, WFFD had net capital of \$6,796,726 which was \$5,704,431 in excess of the minimum required. WFFD's net capital ratio (ratio of aggregate indebtedness to net capital) was 241% at December 31, 2011.

WFFD is exempt from Rule 15c3-3 under subsection (k)(1). Under this exemption, the "Computation for Determination of Reserve Requirements" and "Information Relating to the Possession or Control Requirements" are not required.

(6) Employee Benefits

WFFD participates in certain employee benefit plans sponsored by WFC. The costs associated with WFFD employees are allocated to WFFD.

WFFD's employees are eligible for benefits under WFC's defined contribution 401(k) Plan. Under the 401(k) Plan, each eligible employee may contribute up to 25% of their pretax certified compensation, although there may be a lower limit for certain highly compensated employees in order to maintain the qualified status of the 401(k) Plan. Eligible employees who complete one year of service are eligible for matching company contributions, which are generally a dollar for dollar match up to 6% of an employee's certified compensation. The matching contributions generally vest over four years.

WFFD also participates in WFC's noncontributory qualified defined benefit retirement plans that cover substantially all employees. Plan contributions are discretionary and based on company performance.

Certain WFFD employees participate in various WFC stock-based employee compensation plans which provide for awards of incentive and nonqualified stock options, stock appreciation rights, restricted shares, restricted share rights, performance awards and stock awards without restrictions. Options must have an exercise price at or above fair market value (as defined in the plans) of the stock at the date of grant and a term of no more that 10 years. Effective January 1, 2006, WFFD adopted FASB ASC 718 (revised 2004), Compensation—Stock Compensation, which requires companies to measure the cost of employee services received in exchange for an award of equity instruments, such as stock options or restricted stock, based on the fair value of the award on the grant date. The cost must be recognized over the vesting period of the award.

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Notes to Statement of Financial Condition December 31, 2011

(7) Fair Value of Assets and Liabilities

FASB ASC 820, Fair Value Measurements and Disclosures, defines fair value, establishes a framework for measuring fair value in accordance with U.S. generally accepted accounting principles, and expands disclosures about fair value measurements.

Money market fund investments are recorded at fair value on a recurring basis.

In accordance with ASC 820, WFFD groups its financial assets and financial liabilities measured at fair value in three levels, based on markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

- Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted
 prices for identical or similar instruments in markets that are not active, and model-based valuation
 techniques which all significant assumptions are observable in the market.
- Level 3 Valuation is generated from model-based techniques that use significant assumptions not
 observable in the market. These unobservable assumptions reflect WFFD's own estimates of
 assumptions market participants would use in pricing the asset or liability. Valuation techniques
 include use of discounted cash flow models, option pricing models, and similar techniques.

The balances of assets and liabilities measured at fair value on a recurring basis as of December 31, 2011 are as follows:

Description	 Total	Level 1	Level 2	Level 3
Cash and cash equivalents	\$ 23,654,232	23,654,232		

(8) Subsequent Event Disclosure

We have evaluated the effects of subsequent events that have occurred subsequent to period end December 31, 2011 and through February 24, 2012, which is the date we issued our statement of financial condition. During this period, there have been no material events that would require recognition in the 2011 statement of financial condition or disclosure in the notes to the statement of financial condition.



KPMG LLP 4200 Wells Fargo Center

90 South Seventh Street Minneapolis, MN 55402

Report of Independent Registered Public Accounting Firm on Applying Agreed-Upon Procedures Pursuant to SEC Rule 17a-5(e)(4)

To the Board of Directors of Wells Fargo Funds Distributor, LLC:

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2011, which were agreed to by Wells Fargo Funds Distributor, LLC (the Company) and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash payments made, noting no differences;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2011, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2011, noting no differences:
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences;
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments, noting no differences; and
- 5. Compared the amount of any overpayment, if any, applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.



February 24, 2012

(30-REV 3/10)

SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

General Assessment Reconciliation

(30-REV 3/10)

For the fiscal year ended 12/31, 20 11 (Read carefully the instructions in your Working Copy before completing this Form)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

	lame of Member, address, Designated Examining Autho poses of the audit requirement of SEC Rule 17a-5	rity, 1934 Act registration no. and mon	-
	Wells Fargo Funds Distribute LLC 525 Market St., 12th Floor	Note: If any of the information s requires correction, please e-mi form@sipc.org and so indicate of	ail any corrections to
	541 Francisco, LA 94105-2706	Name and telephone number of	person to contact
į	Registration # 8-66716	A. Evdern Cimen	(415)947-1988
2.	A. General Assessment [item 2e from page 2 (not less	than \$150 minimum)}	s <u>24,972</u>
	B. Less payment made with SIPC-6 filed (exclude interes	t)	(12,643
	Date Paid		ø
	C. Less prior overpayment applied		12 320
	D. Assessment balance due or (overpayment)		14,56
	E. Interest computed on late payment (see instruction		\$ 12,329
	F. Total assessment balance and interest due (or over	rpayment carried forward)	\$ 14,201
	G. PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$ 12,329	
	H. Overpayment carried forward	s()
3. 5	Subsidiaries (S) and predecessors (P) included in this t	lorm (give name and 1934 Act registrat	ion number):
per tha and	e SIPC member submitting this form and the son by whom it is executed represent thereby tall information contained herein is true, correct complete. ed the BH day of January, 20 12.	(Authorit	ds Distributor, LLC rinership or other organization) Jed Signature) Officer & Treasurer Critics
	s form and the assessment payment is due 60 days a period of not less than 6 years, the latest 2 years		ain the Working Copy of this form
REVIEWER	Dates: Postmarked Received Re	eviewed	
EVI	Calculations Do	ocumentation	Forward Copy
SIPC R	Exceptions:		
5	Disposition of exceptions:		

DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

	Amounts for the fiscal period beginning 1/1 2011 and ending 12/31.
Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	Eliminate cents s 164,388,190
 Additions: (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above. 	
(2) Net loss from principal transactions in securities in trading accounts.	
(3) Net loss from principal transactions in commodities in trading accounts.	
(4) Interest and dividend expense deducted in determining item 2a.	
(5) Net loss from management of or participation in the underwriting or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining profit from management of or participation in underwriting or distribution of securities.	net
(7) Net loss from securities in investment accounts.	
Total additions	
2c. Deductions: (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annulties, from the business of insurance, from investme advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.	92,286,661
(2) Revenues from commodity transactions.	
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	
(4) Reimbursements for postage in connection with proxy solicitation.	
(5) Net gain from securities in investment accounts.	
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	
(7) Direct expenses of printing advertising and legal tees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	
(8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):	
Administrative services Expense straining w/	62,112,981
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.	<u>.</u>
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	·
Enter the greater of line (i) or (ii)	$-\!$
Total deductions	134,399,243
2d. SIPC Net Operating Revenues	s 9,988,947
2e. General Assessment @ .0025	1 24,972
	(to page 1 but not less than